



SERVICES PORTFOLIO

IT Security & Compliance
Staying a step ahead of the bad guys requires focused management and execution. Make sure business technology protection is a priority.

IT Support Services
We monitor and manage our clients' networks, desktops, and everything in between.

Physical Security
There's one thing everyone agrees on - protecting your people and your assets is absolutely critical.

Corporate Audio, Video Services
Keep your people connected. Conferencing and video room systems save time, money and travel.

Structured Cable | Wireless Access
As the size and nature of your business changes, so will your need for IT access and more speed.

Professional Consulting Services
Need advice for a big project or want strategic input that will help you meet your IT goals?



Professional Consulting Services

Procurement & Bid Consulting

Do you know what to ask for or when to get started?
If not, you might end up with more problems...

- Not providing enough clarity in a bid can waste time comparing apples and oranges
- Not knowing service provider track records could yield the lowest 'price,' coupled with the added expense of poor network or service performance
- Not allowing enough time for service provisioning or equipment delivery could leave your new location disconnected from customers
- Not planning far enough ahead could cause unanticipated delays or expensive expedites in order to finish your project on schedule

Benefits of Procurement and Bid Planning

- Speedier contract execution
- Improved savings through negotiated price reductions and/or quantity discounts
- Reduced miscommunication and disputes with suppliers and service providers
- Less chance of unexpected cost overruns
- Better outcomes, faster paybacks, and improved ROI

What We Do

- Provide guidance on bids to fit your technology roadmap
- Prepare realistic budgets for each phase of your project
- Offer impartial advice on the latest equipment and services
- Leverage high-level supplier relationships to help you secure the best pricing
- Provide compliance services to ensure effective proof of purchase, administration and management of your software environment
- Assist with deployment and ongoing support

We Make It Easy

When you need extra support getting bids together for a project, our team is ready to help you get the best bang for your buck.